

APPLICATION FOR MEMBERSHIP – DISTRIBUTOR

Name of Proposed Member (Official Name for ABA Membership Roster) _____

Trade Name/Trading Style of Proposed Member (Name that will appear in program) _____

Authorized Representative and Title (Person) _____

Complete Address _____

City _____ Province _____ Postal Code _____

Tel:() _____ Fax:() _____ E-mail: _____

Date business was established _____

Jurisdiction _____ Incorporation # or Business Registration # _____

DISTRIBUTOR: Individuals, firms, partnerships or corporations in a Division* who have been engaged in that Division* for one full year in the distribution and/or sale of products of its own, or under a contract or agreement with a manufacturer or manufacturer's representative, for consumption, use or resale by the professional beauty trade in that Division*, paying business taxes in Canada towards such end, employing on a full-time basis throughout that year (and continuously thereafter) at least four people based in that Division, no fewer than two of whom shall be outside sales persons and all of whom shall be directly involved in the distribution and/or sale of such products to the professional beauty trade, who have no less than 51% of gross annual sales to the professional beauty trade and who agree to the ABA Code of Ethics, proof of which is demonstrated by the signing of the accompanying Code of Ethics.

THE SEVEN DIVISIONS OF ALLIED BEAUTY ASSOCIATION ARE: The Atlantic Provinces, Quebec, Ontario, Manitoba, Saskatchewan, Alberta and British Columbia.

LIST MANUFACTURERS AND MANUFACTURERS' REPRESENTATIVES OF PRODUCTS DISTRIBUTED BY YOUR COMPANY:

<u>Product Line</u>	<u>Phone #</u>	<u>Address</u>	<u>Company & Contact Person</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Obtain the signatures of two references who must be active members of A.B.A. (not necessarily in your division), one a manufacturer or manufacturers' representative and the other a distributor.

Name _____

Name _____

Company _____

Company _____

Signature _____

Signature _____

NOTE: References will be expected to fill out a confidential questionnaire and comment on the applicant's nature of business.

Please supply copies of the following documents:

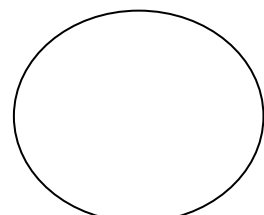
- (a) Copy of Articles of Incorporation, Business Registration or other satisfactory proof of date of establishment of business;
- (b) Please attach a letter from each of your manufacturers or manufacturers' representatives, indicating the date of your agreement with them to distribute and/or sell their products in Canada, the products to which the agreement relates and the geographical areas of Canada covered by your agreement of representation;
- (c) Proof of payment of business taxes in Canada;
- (d) Name, title, date of commencement of employment and job description of at least four full-time employees;
- (e) A cheque in the amount of \$1,000.00 payable to Allied Beauty Association for Initiation Fees.
- (f) A signed copy of the ABA Code of Ethics.

Further verification of information may be required

The undersigned hereby applies for membership in Allied Beauty Association, and in so doing certifies to the accuracy of the information in this application, and with the understanding the accompanying initiations fee of \$1,000.00 will be refunded if this application is rejected, and that the annual dues of \$700.00 will be payable upon acceptance of this application and authorizes Allied Beauty Association to verify and confirm the above information.

Signed _____

Date _____



ALLIED BEAUTY ASSOCIATION

CODE OF ETHICS

This Code is adopted by the Allied Beauty Association as a guide to professional conduct by its members and is intended to outline the standard of business practices, ethics and professional behavior to which all members, irrespective of class of membership, are expected to adhere.

Each member shall:

1. Pursue the highest standards of honesty and competence at every level of their dealing within the professional beauty trade.
2. Treat competitors with respect and refrain from any derogatory, misleading or deceptive comments.
3. Uphold the customers' right to a competitive market, quality product and professional service.
4. Conduct business affairs with honesty and integrity, respecting not only the applicable laws and regulations but also the contractual relationships and intellectual property rights of others.
5. Support the Allied Beauty Association, and its membership, by sharing information and experiences relevant to the professional beauty trade.
6. Only advertise their products and services in a manner, which is not deceptive or misleading.
7. Instruct any of their representatives who may be officers or directors of the Allied Beauty Association to avoid conflicts of interest and to immediately declare any such conflicts to the other officers and directors of the Allied Beauty Association immediately upon becoming aware of the same.
8. Take care not to exploit its membership in the Allied Beauty Association, or the position of its representative as a director or officer of the Allied Beauty Association, for its own personal benefit, gain or gratification.
9. Always bear in mind its obligations to comply with the Objects, By-laws and Regulations of the Allied Beauty Association.
10. Conduct itself at all times in a manner which is not likely to bring the professional beauty trade industry into disrepute.
11. "Every member shall, at any show of the Association, make every effort to comply with the laws of Canada and its provinces, territories and municipalities including, but not limited to, those related to health and safety. Every exhibitor, at and every participant in, any show of the Association shall ensure that every electrical product or device used or sold by it shall comply with the laws of the jurisdiction in which such use or sale takes place including those related to marking, labelling and approval of such products or devices."

Signed _____

Dated _____

May 2005